



SOCIETY OF FIRE PROTECTION ENGINEERS

FLORIDA CHAPTER

April 2009 – Meeting Announcement

Florida Chapter of the Society of Fire Protection Engineers in conjunction with the American Fire Sprinkler Association, Florida Chapter

*We are joining forces this month with the sprinkler industry,
this will be a great opportunity to network with those we work with*

Location \ Accommodations:

Sheraton Orlando North Hotel
600 N. Lake Destiny Drive
Maitland, Florida 32751
1-866-837-5175

Room Rate:

AFSA Room Rate: \$99.00 per room per night (single/double
occupancy)
AFSA Group Code: AFD24G
Hotel Deadline is April 8, 2009

Date/Times:

April 24, 2009
Cocktail Hour 6:00pm – 7:00pm
SFPE Chapter Meeting 6:30pm – 7:00pm
(Discuss SFPE Nominations for May 2009 Elections)
Dinner \ Presentation 7:00pm – 9:00pm

Cost:

\$55.00 per person

IT IS VERY IMPORTANT YOU RSVP FOR DINNER BY APRIL 19, 2009
PLEASE E-MAIL RSVP'S TO: nhatcher@global-fire.com

► **SFPE Meeting Agenda (6:30pm to 7:00pm):**

Nominations for 2009 Chapter Officers will be taken at this meeting. It is not necessary to attend this meeting to make a chapter officer nomination. Nominations can also be forwarded to Nathan Hatcher at nhatcher@global-fire.com. Elections for the 2009 Chapter Officers will be held at our May 2009 meeting (details of location, time, etc. to follow).

► **Speaker Agenda:**

Speaker – Paul Johnson, Bardane, Inc. (*Visioning a Competitive Workforce*)

The presentation will be centered on key areas of your business that deserve extra attention in today's economy:

Marketing and Sales – What we've been doing isn't working now, are there other realistic revenue opportunities we should explore?

Financial Management – Beyond wholesale cost cutting, what can we do to improve cash flow?

Resource Development – We've made significant investments in our people. How can we cut costs without throwing all of that away?